# Sales & Marketing Bulletin



TO: All Greenheck Representatives

FROM: Jay Haferbecker, CAPS Product Manager

DATE: March 26, 2018

SUBJECT: CAPS® 4.26 Announcement - International



### Bulletin: 16-18 Int.

# CAPS® 4.26 will be released Monday, April 2<sup>nd</sup> at 8:00 PM CDT

The following information highlights the new products and enhancements in this release. The program will automatically update when you open CAPS® after 8:00 p.m. on April 2.

## **Program Changes**

- Price adjustments will take effect immediately. Orders from CAPS 4.25 will not be accepted (see Bulletin 13-18 for details)
- An alternate installation package (MSI) is available for reps. The MSI install has the following advantages:
  - o Improved speed
  - Update when it is convenient
  - o Fewer issues applying each update

Contact caps install@greenheck.com and ask for the MSI install.

- Pricing worksheet and speed improvement on order processing for larger jobs (50+ marks)
- Coating changes on all products except louvers (baked enamel selection was either removed or replaced and color choices were consolidated)

#### New and Enhanced Products

#### United States Manufactured

See the CAPS 4.26 announcement dated March 26

#### India/GIN Manufactured

#### Model RA

- Ability to select WEG motor manufacturer for 400C selections
- 45°C ambient temperature motor option now available
- Isolator channels and mounting dimension have been added to the Product Information grid
- The number of poles/speeds can now be selected for 2-speed motors
- Isolators are no longer selectable if a motor SDR is created
- High Temp. Adjust field in Basic Inputs section has been renamed to Fan Derate (High Temp.)

#### Model GJ

- Submittals updated to include low speed volume, sound, thrust, motor kW, and fan RPM to match sales bill
- IOM drawings updated removed hanging brackets on ends of the jet fan

#### **Dampers**

Help Section on fire dampers has been added