Sales & Marketing Bulletin



Bulletin: 16-18

TO: All Greenheck Representatives

FROM: Jay Haferbecker, CAPS Product Manager

DATE: March 26, 2018

SUBJECT: CAPS® 4.26 Announcement



CAPS® 4.26 will be released Monday, April 2nd at 8:00 PM CDT

The following information highlights the new products and enhancements in this release. The program will automatically update when you open CAPS® after 8:00 p.m. on April 2.

Program Changes

- Price adjustments will take effect immediately. Orders from CAPS 4.25 will not be accepted (see Bulletin 13-18 for details)
- An alternate installation package (MSI) is available for reps. The MSI install has the following advantages:
 - Improved speed
 - Update when it is convenient
 - Fewer issues applying each update

Contact caps install@greenheck.com and ask for the MSI install.

- Pricing worksheet and speed improvement on order processing for larger jobs (50+ marks)
- Coating changes on all products except louvers (baked enamel selection was either removed or replaced and color choices were consolidated)

New and Enhanced Products

Fans

- Introduced model USFD-100, a new direct drive blower, with either a Vari-Green® motor or factory-installed Variable Frequency Drive (VFD)
- Added two new sizes of ceiling exhaust fans to the Sizing screen so they can be selected with performance
 - o SP-A50-90-VG constant CFM selections of 50, 70, and 90 cfm
 - o SP-A90-130-VG constant CFM selections of 90, 110, and 130 cfm
- Expanded the wall-mounted axial fan model AER
 - Added 9 and 12 blades for lower sound selections
 - o Added Vari-Green Drive (VGD) selections
 - Introduced ranking and dynamic picking the best selections similar to eCAPS®
- Model APF is now certified for AMCA Air Performance
- Enhancements to the spun aluminum product line
 - Added sidewall mount option on CUBE 180-300 VGDs
 - o CUBE 180 300 VGDs UL 762 selectable
 - Seismic certification extended to VGDs

Fume Exhaust

- New car park jet fan, model GJX
- Added the ability to size the Vektor®-CD specifically for diesel generator exhaust
- Vektor-M series in direct drive arrangement 2 has been removed as a standard offering

Dampers

- Can order "Jackshaft Only" for VCD models
- Added shipping container information for VCDs and round heavy duty models
- Added "Actuator Brackets" option for actuators when field supplied on models FBH, FBV, ICD's and VCD's

Louvers

- Updated AFL-501 FEMA louver to ICC 500-14 design
- Changed default actuator location to top left on operable louvers and combination louver/dampers
- SDRs are now retained when changing louver models

Kitchen Ventilation Systems

- Cooking duty loads can now vary by hood section
- Additional UL airflows added
- Wider wall canopy and V-Bank hoods are available

Make-Up Air

- Discontinuation of model VFCD begins
- Digital scroll compressors are now optional on units with PDX
- Mixed flow plenum supply fans are now available with DGX and MSX Packaged DX selections

Energy Recovery

- Discontinuation of model PVE beings
- Greenheck-manufactured remote condenser is now available for RV/RVE models up to 30 tons of cooling capacity
- Roof Curb Details Drawing tab is now available

Training Videos

Watch videos from RepNet, the CAPS Live Page, or the links below.

- General Information click here
- Fan and Ventilators <u>click here</u>
- Centrifugal Vane Axial and Fume Exhaust click here
- Dampers click here
- Louvers click here
- TAP click here
- KVS click here