

Bulletin: 37-18

TO: All Greenheck Representatives  
FROM: Dave Mayer, Product Manager, Power Roof Ventilators  
Derek Hawley, Product Manager, Axial and Inline  
DATE: August 9, 2018  
SUBJECT: Obsoleting of Fan Sizes



We are committed to providing you and your customers with the best value product at competitive prices and reliable lead-times. To maintain this commitment, we are making some changes to certain models. These changes will improve capacity, simplify fan selection on orders and allow us to deliver more of the products your customers want when needed. Starting with CAPS® 4.27 (August 2018), we will begin obsoleting three sizes for models G, CUE, CW, SQ, LD, and LDP. Sizes 065, 075, and 085 will no longer be selectable on new jobs, but still available for order to accommodate jobs already created. In CAPS 4.28, sizes 065, 075, and 085 will be discontinued completely and we will no longer be accepting orders for them.

The performance range covered by sizes 060-095 has a lot of overlap. Obsoleting these three sizes (065, 075, and 085) removes this overlap as the performance of these fans is covered by the remaining sizes (060, 070, 080, 090, and 095). This change will simplify your selection process and ensure you are getting the best value fan for each performance point.

Additionally, due to the ever-evolving market, several models that are no longer in demand will be obsoleted. In the CAPS 4.28 release, marks created for these models will turn gray and no longer be available for quoting or order processing. Orders submitted prior to the CAPS 4.28 release will be processed as ordered. Below is the list of these additional obsoleted models/sizes along with suggestions for more popular sizes.

Obsoleted Model (CAPS 4.28, December 2018)	Viable Alternative Model
LD-60	LD-70
LDP-60	LDP-70
LB-10	LB-14
LBP-10	LBP-14
RDU-18	RDU-24
RDU-20	RDU-24
RBU-20	RBU-24
RBUMO-20	RBUMO-24

Please do not hesitate to contact your regional salesperson or email us at [fans@greenheck.com](mailto:fans@greenheck.com) should you have any questions, comments, or concerns.