## Sales & Marketing Bulletin



Bulletin: 38-18

TO: All Greenheck Representatives

FROM: Bryan Magnuson, Application Engineer

DATE: August 27, 2018

SUBJECT: Model SP - Important Updates



## Model SP Feature Enhancements

Effective with the CAPS® 4.27 release, many new features have been added in response to your feedback. These additions make Greenheck competitive with Broan, Panasonic and Delta Breeze.

- Integrated motion and humidity sensors no more wiring an additional wall switch, saving your contractors time and money – now available for Quick Delivery!
- Two-speed continuous ventilation the fan runs continuously at a user-defined low speed and upon activation of a sensor or switch, will run at high speed. This enables compliance with AHSRAE 62.2-2016, Washington State Energy Code, and California Title 24.
- Home Ventilating Institute (HVI) Certification allowing compliance with more multifamily codes and specifications.

Please check CAPS for sizes and availability.

We have updated our competitor cross reference on RepNET to include these changes. <u>Click here</u> to view the cross reference list.

Greenheck continues its push to capture market share in the multifamily sector and needs your help to succeed. If you currently represent another bath fan manufacturer, please reach out to the ceiling exhaust team with questions, feedback or concern. Together, we have the opportunity to **TRIPLE** this business!

Contact us directly at ceilingfans@greenheck.com or call 715-571-1495.

Thank you and happy selling!