Sales & Marketing **Bulletin**



Bulletin: 53-18

TO: All Greenheck Representatives

FROM: Ryan Trzebiatowski,

Segment Manager, Make-up Air

DATE: November 13, 2018

SUBJECT: Model IGX replaces the model IG



Our focus remains committed to providing you with more competitive and configurable products. The model IGX has a modular design and offers a greater performance range, including more heating and cooling options, and 16:1 electronic modulation when compared to the model IG. The IGX base model is very competitive and with the 4.28 CAPS release, is easily configured for multiple applications using the improved option selection.

As a result, model IG will be discontinued with the December release of CAPS® 4.28. The model IGX will serve as its replacement.

The IG will be phased out starting in the December CAPS 4.28. New selections for the IG will not be permitted after the 4.28 release. However, you may still order existing marks (selections) for projects already quoted until the release of CAPS 4.29 (April 2019).

No orders for model IG will be accepted after the release of CAPS 4.29 (April 2019) and the model will be removed.

This change is part of our program to deliver products requested by the markets we serve. Please contact the make-up air team with questions or comments by contacting us at TAP@greenheck.com.