## Sales & Marketing Bulletin



Bulletin: 57-18

TO:	All Greenheck Representatives
FROM:	Bethany Seubert Product Manager, DOAS
DATE:	November 27, 2018
SUBJECT:	Models RV-110 & RVE-180 Replace Model APEX

We are committed to providing you with more competitive products and expanding capacities and features with our dedicated outside air units. In the December CAPS<sup>®</sup> 4.28 release, we will offer the new RV-110 and RVE-180 housings, expanding models RV and RVE up to 70 tons of cooling capacity and up to 18,000 cfm of outside air volume. The RV-110 and RVE-180 will be available with packaged DX or chilled water for cooling options and indirect gas-fired furnace, electric heat, or hot water for heating options.

As a result, the model APEX will be discontinued with the release of CAPS 4.28. New selections for the APEX will not be permitted after the 4.28 release. However, you may still order existing marks (selections) for projects already quoted until the release of CAPS 4.29 (April 2019). The model will be removed from CAPS 4.29 and no APEX orders will be accepted after that release.

The new RV-110 and RVE-180 will provide more competitive models with expanded tempering options and additional standard features such as 2 inch R13 foam construction and VFD driven direct drive plenum



fans. These new RV and RVE housings will have a 10:1 turndown furnace with indirect gas-fired heat selected and a digital scroll compressor with packaged DX cooling for precise temperature and humidity control.

Please contact me at <u>bethany.seubert@greenheck.com</u> or the dedicated outdoor air systems (DOAS) team with any questions.