## Sales & Marketing **Bulletin**



Bulletin: 60-18

TO: All Greenheck Representatives

FROM: Ron Wendorski

Director, Bernard A. Greenheck Education Center

DATE: December 10, 2018

SUBJECT: 2019 HVAC University Event Additions

Thank you, our Rep Partners, for continuing to make our HVAC University for Engineers program successful. Due to the overwhelming response we received for the events, we are adding four additional HVAC University for Engineers dates in 2019. These new dates will replace all previously scheduled HVAC University for Architects sessions.

If you have not taken the opportunity to have your engineers attend one of these educational events, this is a great time to start discussing a 2019 visit. The topics covered include HVAC product application, energy efficiency, codes, standards and industry trends. Professional Development Hours (PDH) are issued for completed courses and engineers have the ability to earn ten PDH credits or more during the trip. Greenheck is an approved Continuing Education provider in all 50 states and Canada.

## 2019 HVAC University Schedule

Dates	Region
February 6-8	Central
March 6-8	Northeast
March 27-29	Southeast
April 3-4	West
May 8-10	Midwest
May 15-17	Southeast
June 19-21	All Regions
July 17-19	Central
July 31- August 1	West
August 14-16	Midwest
September 11-13	Southeast
October 9-10	West
October 16-18	Central
November 6-8	Northeast
December 11-13	Midwest



Note: Completed registration forms will only be accepted 90 days prior to the event. Class size is limited to 25. Participation will be based on a first-come, first-serve basis of completed registration forms.

For complete program details and to download the registration form go to RepNet, Training & Visits and click on the HVAC U tab. While there you can also download course guides and brochures for the events to share with your customers.

Please contact your regional sales manager or Sheryl Del Conte at <a href="mailto:sheryl.delconte@greenheck.com">sheryl.delconte@greenheck.com</a> to schedule your participation.