

TO: Greenheck U.S. Mechanical Representatives
 FROM: Matt Gaedtke
 Segment Manager, Laboratory and Fume Exhaust Systems
 DATE: April 20, 2018
 SUBJECT: FumeJet® Madness Sales Contest



By now, our **FumeJet® Madness** sales winners have received their Amazon gift cards. We had 87 sales people with qualifying orders. Congratulations to all of the winners!

Onto to the regional competition. Scott Laurila led the Northeast Region in a wire-to-wire ending to claim victory in the regional event. Of course, Scott humbly accepted his championship trophy. The Northeast needed every available order due to a fantastic rally from Greenheck's West coast reps led by Jon Creisher. Overall the West went from last to only 3% points behind in the second half of the tournament.



*Regional Champion
Scott Laurila with trophy*

Region	1 st Half Results	Final Results
First Place	Northeast (25.31%)	Northeast (29%)
Second Place	Midwest (25.28%)	Western (26%)
Third Place	Southeast (18%)	Midwest (18%)
Fourth Place	Central (17%)	Southeast (14%)
Fifth Place	Western (14%)	Central (13%)

For the complete result details and a full listing of all of our winners, check out RepNET. For any additional support information on FumeJets, please contact our Fume Exhaust team members below.

Coach Patrick Filbrandt 715-297-6335 patrick.filbrandt@greenheck.com
 Coach Robert Kraft 715-203-9133 robert.kraft@greenheck.com

Good luck selling FumeJets!



Model FJI



Model FJI with Danfoss Drive Package