Sales & Marketing **Bulletin**



TO: Greenheck International Representatives

FROM: Gina Loeffel, International Marketing Specialist

DATE: Thursday, March 29, 2018

SUBJECT: Model RA Fan Derate for High Temperature



In the CAPS 4.26 release, scheduled to go live to rep partners on April 2, 2018, the High Temp Adjust. nomenclature in the Basic Inputs section has changed to Fan Derate (High Temp).

Old (CAPS 4.25):

Basic inputs (required) —					
Volume (CFM) 7,	500	External SP (in. wg) 0.25	Airstream Temp. (F) 70	High Temp Adjust. No ▼	Motor Manufacturer No Prefere ▼
Pressure Method St	tatic 🔻	External TP (in. wg) N/A	Elevation (ft) 1,198	Motor Temp. Rating Standard ▼	Motor Poles N/A ▼
Advanced inputs (optional	I) ———				
Fan Hood No	• ▼	Discharge/Mounting Horiz. Floo ▼	Static Pressure Corrections No		
New (CAPS 4	.26):				
Basic inputs (required) —					
Volume (CFM) 7,	,500	External SP (in. wg) 0.25	Airstream Temp. (F) 70	Fan Derate (High Temp) No	Motor Manufacturer No Prefere 🔻
Pressure Method St	tatic ▼	External TP (in. wg) N/A	Elevation (ft) 1,198	Motor Temp. Rating Standard ▼	Motor Speed N/A ▼
Advanced inputs (optional)					
Fan Hood N	lo ▼	Discharge/Mounting Horiz, Floo ▼	Static Pressure Corrections No ▼		

Occasionally, there has been some misunderstanding on when a RA fan derate should or should not apply.

For additional clarification, this question is to allow a fan derate if the fan will be used in dual temperature (standard and high temperature) applications. However, if you are selecting a fan that will <u>only</u> be used in standard temperature <u>or</u> high temperature applications, best practice is to have the Fan Derate remain as "No".

If consultants or engineers intend to derate performance as a requirement in the specification, Fan Derate should be selected. This ensures an equitable comparison of various fan proposals and satisfies the specification requirement.

Additional training on the proper use of Fan Derate will be scheduled for your region as soon as possible. If you have any questions, please contact Chris Laes at chris.laes@greenheck.com or your Regional Sales Manager.



Fan Derate Decision Tree

