Sales & Marketing Bulletin



Bulletin: 01-19

TO: Greenheck Mechanical Representatives

FROM: Eric Drengler

Product Manager, Centrifugal and Vane Axial

DATE: January 3, 2019

SUBJECT: Improving Competitiveness by Consolidating the

Louvered Supply Fan Offering



As part of our continuing effort to provide competitive products, improved lead times and value for you, our reps and customers, the smaller sizes of the LSF (sizes 12-22) will be consolidated into the model RSFP.

The RSFP offers a better value and carries AMCA air performance certification in addition to high wind and seismic rating on select models/configurations.

To provide you and your customers with advance notice, the following changes are effective with the April 2019 release of CAPS® 4.29:

- Model LSF Sizes 12-22 will no longer be available.
- Orders for projects already quoted for the LSF Sizes 12-22 will be filled until that time
- No order for the LSF Sizes 12-22 can be accepted after the CAPS 4.29 release.
- Projects requiring fan sizes 24-36 may still select model LSF, as these remain available.

Thank you for your continued sales effort and understanding as we find ways to improve our service to you and our customers. Please contact CVI customer service at cvifans@greenheck.com if you have any questions.





Model RSFP