## Sales & Marketing Bulletin



Bulletin: 03-19

TO: All Greenheck Representatives

FROM: Derek Hawley

Product Manager, Axial and Inline

DATE: January 21, 2019

SUBJECT: Model AER Larger Sizes



## Change is in the AER<sup>™</sup> – New Sizes 54 and 60

Greenheck's direct drive sidewall propeller fan, model AER, is now available in sizes 54 and 60 including motors up to 20 hp.

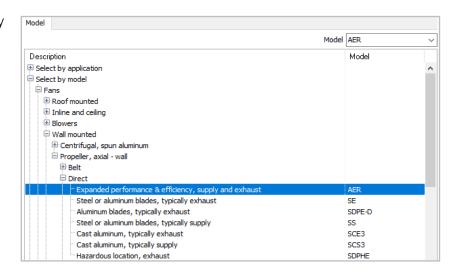
With the introduction of these two larger sizes in CAPS® 4.28, the AER offering presents a competitive and full range of sizes between 20 and 60 inches. Our direct drive sidewall propeller line now has capacities up to 78,600 cfm - a 27% improvement over our legacy product – and 2.45 in. wg with this recent expansion.



Model AER-48

Currently, these new larger sizes are only selectable under AER listed in the CAPS model tree. Sizes 54 and 60 will not show up within other models as a cross model option until CAPS 4.29 (April release).

In addition, we also added AER sizes 42 and 48 to the Quick Build program.



Check out new AER sizes and features in CAPS and eCAPS® today! For questions about our product offering, contact your regional salesperson or email <a href="mailto:fans@greenheck.com">fans@greenheck.com</a>.