

Bulletin: 10-19

TO: All Greenheck Representatives
FROM: Derek Hawley
Product Manager, Axial & Inline
DATE: March 28, 2019
SUBJECT: Expanded HVLS Product Offering in CAPS® 4.29

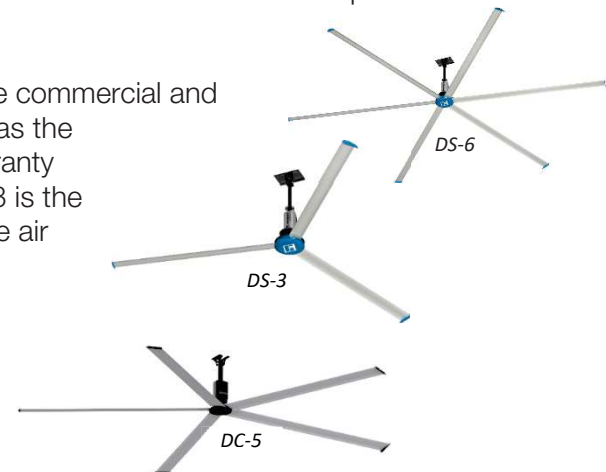


High Value Low Spend – New HVLS Fans, Controls, and Pricing!

Greenheck's Axial & Inline business unit is excited to announce the newest additions to our HVLS product family, models DS-3 and DC-5.

Model DS-3, a three-blade HVLS fan, is an economical option for large commercial and industrial spaces. The DS-3 offers the same [industry-leading features](#) as the DS-6 (previously model DS) and is backed by a standard 10-year warranty with the opportunity of being shipped via 10 day quick build. The DS-3 is the perfect balance between cost and performance to provide comfortable air movement for building occupants.

Model DC-5 is a five-blade HVLS fan designed for commercial applications such as office spaces, health and fitness areas, restaurants, and more. Providing the same [features and benefits](#) as the DS-3 and DS-6, as well as an 115V option, the DC-5 offers a sleek, modern aesthetic that complements any interior design. The DC-5's lightweight design also results in effortless installation, making it a smart choice for budget-conscious building owners.



In addition to these new models, the existing DS-6 received a significant price decrease by making previously standard [features](#) optional. All of these changes result in a “High Value Low Spend” product family that will make you even more competitive on bid day!

The HVLS controls offering is also expanding with the release of a new 4 in. touchscreen with BACnet capability. This control allows users to integrate their HVLS fans with a building management system (BMS), allowing BMS to start and stop fans, monitor fan status including fault histories, and dim the optional fan-mounted LED light if installed.

Look for more information on an upcoming HVLS sales promotion!

For questions, contact your regional sales person or email fans@greenheck.com