Sales & Marketing Bulletin



Bulletin: 11-19

TO: All Greenheck Representatives

FROM: Andy Jackson, Product Manager-Louvers

DATE: April 4, 2019

SUBJECT: Plant change for production of WIH/WRH products



Effective May 10, 2019, our Rocklin, CA plant will manufacture and ship all WIH/WRH louvered penthouses. The Rocklin plant has manufactured the WIH/WRH product for many years for orders processed by the Western sales region and select states within the Central sales region. This product move is being made to relieve much needed capacity in our Schofield, WI louver plant, which should allow us to provide faster and more consistent lead times for louver products.

With the release of CAPS® 4.29 on April 1, 2019, a handful of seldom-selected finishes will no longer be available in CAPS for the WIH/WRH product. If you selected one of these obsoleted finish types in a previous CAPS release, your finish type will convert to 2-coat 70% Kynar when converted to CAPS version 4.29.

Finishes for WIH/WRH Product	
Obsoleted	Available
Anodize (all colors)	2-coat 70% Kynar
50% Kynar/Acroflur	baked enamel
Ероху	Hi-Pro Polyester (Concrete Gray)
3-coat Kynar	
4-coat Kynar	
MICA Kynar colors	
Hi-Pro Polyester (Ivory only)	

We recognize this plant location change may result in additional transit time for your customers. However, we are confident this change will ultimately provide you with faster and more consistent standard lead times for the WIH/WRH and other louver products. This should help mitigate any additional transit time.

Please contact me with questions, comments or concerns at 715-355-6643 or andy.jackson@greenheck.com.