

Bulletin: 49-19

TO: All Greenheck Business Partners
FROM: Tim Kilgore
President, Greenheck Fan Sales/Marketing - Americas
DATE: November 15, 2019
SUBJECT: Managing Director, Mechanical Rep Sales



Due to growth and our commitment to you, our valued rep partners, we created a new position within Greenheck. It is my pleasure to announce that **Matt Spink** will be appointed to the position of Managing Director, Mechanical Rep Sales for the Greenheck Fan entity. This will take effect December 16, 2019.

Matt is a 12-year veteran of Greenheck and currently serves as general manager of our Precision Coils business unit. In earlier roles he served as recruiting manager for HR, regional sales manager, product manager, and application engineer in CVI. Matt is a civil engineering graduate of the University of Minnesota.

In this new role, Matt will have overall sales and customer management responsibility for Greenheck product sales through our mechanical rep channel in the United States and Canadian markets. He will lead a team that includes our six regional managers Clayton Foster - Northeast, Jordan Baker - Southeast, Dean Ruplinger - Midwest, Ken Lopas - North, Eric Tufto - Central, and Jon Creisher – West. In addition, Sue Wirkus, customer care department manager, and her outstanding staff will report to Matt.

We are excited to welcome Matt back to the sales department and wish him the best of luck as we continue to focus on our mutual success in the marketplace.

As always, thanks for your efforts and good selling!