

TO: Greenheck Mexico Business Partners
 FROM: Peggy Tress, Director, New Business Development
 DATE: July 3, 2019
 SUBJECT: Mexico Quick Delivery Program Enhancements



We know you and your customers rely on the convenience of the Quick Delivery (QD) program when a product is needed quickly. We are excited to announce the following improvements to the Mexico QD program. These improvements position you to sell more products your customers need.

New Product Offerings

Twenty-one new fans and accessories were added to the Mexico QD program (see below).

New Products		
CUBE-101-4G-QD	CUBE-200-LMDG-QD	GB-101-4X-QD-R3
CUBE-121-LMDG-QD	CUBE-240-LMDG-QD	SQ-120-AX-QD
CUBE-141-5G-QD	CUBE-300-LMDG-QD	WD330-14X14
CUBE-141-LMDG-QD	G-060-DGEX-QD	WD330-16X16
CUBE-161-7G-QD	G-070-DGEX-QD	WD410-18X18
CUBE-161-7G-3-QD	G-080-DGEX-QD	WD410-24X24
CUBE-180-LMDG-QD	G-143-BX-QD	WD410-30X30

CUBE Changes

All CUBE fans are UL/cUL-762 rated and are constructed for use in both rooftop and sidewall mount applications.

We always want you to have in-demand products. Therefore, we are adjusting the products available in the QD program to ensure your customers have the products they want. Below is a list of slow-moving and discontinued products we are removing.

Obsolete Product	Alternative Product
CSP-A110-QD	
CUE-101-VG4G-QD	
CUE-141-VG7G-QD	
CUE-161HP-VG7G-QD	
CUBE-101-4X-QD-INT	CUBE-101-4G-QD
CUBE121-LMDX-QDIN	CUBE-121-LMDG-QD

CUBE141-LMDX-QDINT	CUBE-141-LMDG-QD
CUBE180-LMDX-QDINT	CUBE-180-LMDG-QD
CUBE200-LMDX-QDINT	CUBE-200-LMDG-QD
CUBE240HPLMDXQDINT	
CUBE240-LMDX-QDINT	CUBE-240-LMDG-QD
CUBE300-LMDX-QDINT	CUBE-300-LMDG-QD
G-065-DGEX-QD	G-060-DGEX-QD/G-070-DGEX-QD
G-075-DGEX-QD	G-070-DGEX-QD/G-080-DGEX-QD
G-085-DGEX-QD	G-080-DGEX-QD/G-090-DGEX-QD
G-103-VG4G-QD	
SP-A110-QD	
SQ-80-DGEX-QD	
SQ-85-DGEX-QD	
SQ-90-DGEX-QD	
SQ-95-DGEX-QD	
SWB 200 series	

Please note: You should adjust your local stock accordingly if you were carrying any of these products.

All of these changes were effective with the April release of CAPS®. The Saltillo warehouse has this new inventory for you to order now!

[Click here](#) to refer to the updated Mexico QD Reference book for more information.

Please email the Latin America sales team at GLACustomerService@greenheck.com with questions.