Sales & Marketing **Bulletin**



Bulletin: 03-20

TO: Greenheck Business Partners

FROM: Cacey Trcka

Senior Manager, Digital Marketing

DATE: February 19, 2020

SUBJECT: Quickly Delivery Program Enhancements



We have made several changes to the products offered as Quick Delivery (QD) stock as we continue to improve the QD program for you and your customers. These changes will offer better coverage and greater versatility in the marketplace to aid in your selling efforts.

New Product Offerings

Thirty-four new fans, dampers and accessories have been added to the QD program in the December 2019 CAPS® release (4.31).

An additional 14 products will be added to the April 2020 CAPS release (4.32).

Product Eliminations

We will also be removing some slow-moving items from the QD program. Overall, 58 products will be removed from the QD program in the April 2020 CAPS release, (4.32).

Rep Stock Program

Pay very close attention to the listing changes to QD if your office carries some of the QD items in local inventory. These may impact your own inventory programs.

Please click here for further information and models being added or removed.

Should you have any questions, please feel free to reach out to Brian Pensinger at 715-355-2489 brian.pensinger@greenheck.com or your regional sales manager.