

Bulletin: 17-20

TO: All Greenheck Representatives
FROM: Dave Mayer, Product Manager, Power Roof Ventilators
DATE: March 30, 2020
SUBJECT: New 3-Phase Vari-Green® Motors



We are pleased to announce the latest addition of Vari-Green® motors capable of 3-phase input voltage! This long-awaited feature expands our offering and our leadership in electronically commutated (EC) motor technology.

Details about the new motor offering include:

- 1-5HP
- 208-230V and 460V
- Dial on motor and 0-10V control
- Digital relay output for motor status
- Compatible with Vari-Green Controls
- IE5 efficiency levels



This new motor will launch in the April 2020 CAPS® release (4.32) on select Greenheck products. More expansions are planned throughout calendar year 2020. A slide deck to promote this motor to your customers can be accessed by [clicking here](#). It is also located in RepNet. Click on the Product Info tab and select Fan and Ventilator. If you are among those pilot reps accessing information via the My Account portal on Greenheck.com, this slide deck can be located by clicking on Rep Resources (found on the left side navigation menu), selecting Product Resources and going to either Axial and Inline Fans or Power Roof Ventilators.