

Bulletin: 27-20

TO: All Greenheck Representatives
FROM: Matt Gaedtke
Segment Manager, Laboratory and Fume Exhaust Systems
DATE: May 11, 2020
SUBJECT: Mixed Flow Fans Update



We are excited to announce changes coming to Greenheck's mixed flow inline fans. In our most recent April CAPS® release, you were introduced to the model QEI-100 that established a new lower price point for welded, tubular mixed flow fans. We are going all in on the most specified mixed flow model in the industry and you will see more QEI/QEID options that have even lower price points which will be at or below EQD/EQB price levels.

To simplify our mixed flow offering and avoid model confusion, we are retiring the EQD/EQB lines in the upcoming releases of CAPS.

- In August (CAPS v4.33), EQB sizes 24 - 33 will no longer be available for editing or ordering. If you have a job with EQB sizes 24 and larger, you will need to order prior to CAPS 4.33 or convert to the new QEI-100 series. These EQB sizes will no longer be manufactured after August 2020.
- In December (CAPS v4.34), the EQB and EQD will not be available for any new selections. But unlike August's hard stop on EQB sizes 24-33, you will have until April 2021 to submit orders for the remaining EQD and EQB products.



*QEI/QEID models
and features to be
expanded*



*Models EQD/EQB to
be retired*

Contact the Vektor support team at vektor.support@greenheck.com or 1-877-835-8677 if you need assistance in transitioning from the EQD/EQB models to the updated QEI/QEID products.