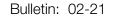
Sales & Marketing Bulletin





TO:Greenheck Business PartnersFROM:Tim Kilgore
President, Greenheck Fan Sales/Marketing - Americas

DATE: January 18, 2021

SUBJECT: Reminder - Upward Price Adjustment Effective February 9, 2021

On December 22, 2020, Greenheck announced an across-the-board price increase of 3.6% to offset the rapidly escalating component, freight, and raw material cost increases we are experiencing from our supply chain partners. This increase will be included in a special CAPS[®] update on February 9, 2021.

As a reminder, all orders not released for manufacture before February 9, 2021 will be subject to this multiplier increase. We appreciate your understanding of the price adjustments and encourage you to review all existing open quotations and unreleased orders in the next 20 days. Contact Greenheck at <u>discount.request@greenheck.com</u> with any questions.

As always, thanks for your efforts. You are our trusted partners and we wish you good luck and good selling!

Tim Kilgore President, Greenheck Fan Sales/Marketing - Americas