

Bulletin: 06-21

**TO:** Greenheck Business Partners  
**FROM:** Tim Kilgore  
 President, Sales and Marketing  
**DATE:** February 26, 2021  
**SUBJECT:** Price Adjustment Effective April 5<sup>th</sup>, 2021



Over the past few months, we have experienced continued material and freight escalation at a pace not seen in years. As a result, we are forced to announce additional price increases effective April 5, 2021.

This price increase will be implemented in our April 5 CAPS® release, via an upward multiplier adjustment. Orders entered before April 5 must ship within published lead times or by June 30, 2021 whichever is greater.

Product Category (Business Unit)	Increase Amount (via multiplier)
Architectural Products (Louvers)	2% (except steel louvers 5%)
Dampers	4.2%
Axial/Inline/HVLS Fans	3.8%
Ceiling Fans	2%
Power Roof Ventilators (PRV)	0.75% (fans w/ VG motors); 2.3% (all other fans); 6.2% (curbs)
Centrifugal, Vane Axial, Industrial (CVI)	5.5%
Kitchen Ventilation Systems (KVS)	2% (hoods/UDS) 5% (factory-coordinated fire system installation)
Tempered Air Products (TAP)	2.2% - 2.9%, varied by product category
Dedicated Outdoor Air Systems (DOAS)	2.2% (Models RV/RVE); 3.6% (Models ERCH/ERT)

We are taking this varied pricing approach to keep you competitively positioned across our product portfolio. We understand this method may be more challenging for you to implement.

In addition, in this CAPS release there will also be list price changes to a small segment of our products. These items are listed on page 2.

We appreciate your understanding with the price adjustments and encourage you to review all existing open quotations and unreleased orders.

If you anticipate orders being released or placed after the April 5 effective date, please contact Greenheck for necessary re-pricing.

As always, thank you for your efforts and good selling!  
 Tim

## Selected Product List Price Changes

### Architectural Products (Louvers)

- Round Circular and Round Cathedral louvers Consult factory

### Dampers

- Blast, Bubble Tight, HD Round, and Tornado Dampers Varied list increases
- Nonstandard sleeve price Consult factory

### Axial, Inline, HVLS Fans

- Models - BDF, SAF, RP/F, R2, S2 and ESRMD/F 5% list increase

### Ceiling Fans

- Mounted ceiling radiation dampers 11% list increase
- Discharge accessories Consult factory

### Power Roof Ventilators (PRV)

- Model USGF (steel upblast fan) 20% list increase
- Model GB-330 10% list increase
- Select curb pricing adjustments
  - GPI (aluminum) 1-3% list increase
  - Canted curbs and equipment support 10-35% list increase
  - Linear and insulated curbs Consult factory

### Centrifugal, Vane Axial, and Industrial (CVI)

- Consolidated blower accessory pricing Consult factory

### Tempered Air Products (TAP)

- Make-up Air units with electric heaters 3% list increase
- Make-up Air Units with heating and cooling coils 1.5% list increase
- Energy Recovery with polymer enthalpy cores 3-5% list increase

### Dedicated Outdoor Air Systems (DOAS)

- Model RV-75 (50 ton) and Model RVE-180 (70 ton) 4% list increase