## Sales & Marketing **Bulletin**



Bulletin: 07-21

TO: All Greenheck Representatives

FROM: Marty Gissel, Segment Manager,

Commercial Dampers

Bill Lampkin, Product Manager, Industrial Dampers

DATE: March 1, 2021

SUBJECT: Damper Product Update





Greenheck is committed to providing you with the products you need to succeed with damper projects. In doing so, we typically obsolete slow selling products or products that no longer meet market needs and provide you with new products to help you win the order.

Several products fit this criteria and will be obsoleted effective in CAPS® 4.35 (April release). Products include **models FD-100, FD-300 and HCD-140**. In CAPS 4.35, you will be able to modify and order existing jobs. However, you will not have the ability to create new marks.

Additionally, the options and accessories listed below will be obsoleted. Alternative options are listed if available.

Obsoleted Option/Accessory - Effective CAPS 4.35	Alternative
Pneumatic actuators and accessories (PRV and EP switches, etc.) on combination fire smoke, smoke, and volume control dampers.	N/A
20-psi actuators for heavy duty/industrial dampers	80-psi actuators
Punched mid security bars on combination fire smoke, smoke, and volume control dampers	Crossed bar
S and Drive breakaway connection for fire, combination fire smoke and smoke dampers	N/A
Single fastened retaining angles on fire, combination fire smoke, and smoke dampers	Loose and wrapped retaining angle
Mounted-on Greenheck test switches (GTS)	Ship loose for field mounting is still available
Toggle test switch	Momentary test switch
Zero offset on R transitions	One and two-inch offsets are available, along with true round dampers
Closed indicator switch for curtain fire dampers	N/A
Bird and insect screen for ES series backdraft damper	N/A
Round transitions on HCD series damper	HCDR series dampers
Square flanges for HBTR (bubble tight) series	Model HBT-221

Please submit orders for these dampers and/or options/accessories prior to April 5, 2021. Contact the damper team at 1-800-717-6540 or email to <a href="mailto:dampers@greenheck.com">dampers@greenheck.com</a> or <a href="mailto:hddampers@greenheck.com">hddampers@greenheck.com</a> with questions.