

Bulletin: 21-21

TO: Greenheck Business Partners
FROM: Tim Kilgore
President, Sales and Marketing
DATE: May 13, 2021
SUBJECT: **Continued Commodity & Freight Inflation -
Price Adjustment Effective June 29, 2021**



Unfortunately, material and freight increases continue to be forced upon our industry. Our supply chain teams are doing all they can to minimize the impact of these on-going increases. Also, please know material availability is very tight and our teams are working diligently to assure our supply.

Yet, we are forced to announce additional price increases effective 8pm CDT, June 28, 2021.

This price increase will be implemented in a special CAPS[®] release, via an upward multiplier adjustment. All orders after June 29 will be subject to this increase, as well as orders entered before June 29 without an immediate release for manufacturing.

Product Category (Business Unit)	Increase Amount (via Multiplier)
Architectural Products (Louvers)	7.5%
Dampers	3.2%
Axial/Inline/HVLS Fans	5.0% axial & inline, 2.5% HVLS
Ceiling Fans	2.5%
Power Roof Ventilators (PRV)	2.9%
Centrifugal, Vane Axial, Industrial (CVI)	5.0%
Kitchen Ventilation Systems (KVS)	5.0%
Tempered Air Products (TAP)	3.0%
Dedicated Outdoor Air Systems (DOAS)	3.0% (Models RV/RVE); 4.0% (Models ERCH/ERT)

We appreciate your understanding with the price adjustments and encourage you to review all existing open quotations and unreleased orders.

If you anticipate orders being released or placed after the June 29 effective date, please contact Greenheck for necessary re-pricing.

As always, thank you for your efforts and good selling!

Tim