

Bulletin: 27-21

TO: Greenheck Business Partners
FROM: Becky Gatzke
Managing Director, Dedicated Outdoor Air Systems
DATE: June 21, 2021
SUBJECT: **DOAS Price Adjustment Effective August 2, 2021**



Unfortunately, the Dedicated Outdoor Air Systems business unit continues to experience cost escalations. In response, we will have a 4% price increase on models RV and RVE and a 5% increase on model ERCH effective August 2, 2021, with the CAPS® 4.36 release.

We understand that these increases are challenging to manage, and decisions to increase prices are not done lightly. Our supply chain team is working closely with our vendors. We remain focused on operational excellence and cost containment, so our designs and manufacturing practices minimize the impact of the cost escalations.

This price increase will be implemented via an upward multiplier adjustment. All orders after August 2, 2021, will be subject to this increase. We encourage you to review all existing open quotations and unreleased orders. Please contact Greenheck for necessary repricing if releasing after the effectivity date.

We appreciate your understanding of this situation. Thank you for your efforts and continued partnership.