

Bulletin: 48-21

TO: Greenheck Business Partners
FROM: Matt Spink
Managing Director, Mechanical Rep Sales
DATE: September 28, 2021
SUBJECT: **DOAS and TAP Price Adjustment Effective November 8, 2021**



The Dedicated Outdoor Air Systems (DOAS) and Tempered Air Products (TAP) business units continue to experience material, component, and freight cost escalations. In response, we are implementing the following price changes effective November 8, 2021:

- DOAS models RV, RVE, and ERCH will have a 3.5% increase. This price increase will be implemented via an upward multiplier adjustment.
- TAP make-up air and energy recovery products will have an approximate 3% increase. This price increase will be implemented via discount management, reducing discounts off the standard multipliers. Standard multipliers will remain unchanged.

These price changes are limited to DOAS and TAP products and does not affect any other Greenheck products. We understand that price increases are challenging to manage, and we continue to work hard to minimize the impact of the cost escalations we are experiencing.

All DOAS and TAP orders after November 8, 2021, will be subject to this increase. We encourage you to review all existing open quotations and unreleased orders. Please contact Greenheck for necessary repricing if releasing after the effectivity date.

We appreciate your understanding of this situation. Thank you for your efforts and continued partnership.