## Sales & Marketing **Bulletin**



Bulletin: 51-21

TO: All Greenheck Representatives

FROM: Andy Jackson, Product Manager, Louvers

DATE: October 4, 2021

SUBJECT: EAD-601 Louver and Select Option Obsolescence



Greenheck continues to make improvements to provide you with better lead time and increased capacity. However, we must on occasion obsolete select lower volume products or options to improve manufacturing focus and efficiency. These will help you succeed.

We will be obsoleting adjustable blade louver model EAD-601 with the release of CAPS® 4.37 in December. The newly released models EAD-632W or EAD-635 are viable alternatives. Both alternatives offer better overall performance and are more economical. EAD-601 selections made prior to the release of CAPS 4.37 will convert and be eligible for order up until the release of CAPS 4.38 (April 2022), but you will no longer be able to make new EAD-601 selections in CAPS 4.37 or beyond.

Additionally, the following louver options will be obsoleted upon the release of CAPS 4.37 (December 2021). Please note these options will NOT convert in CAPS 4.37 if selected in a prior release. If you require either of these obsoleted options, the order must be released prior to CAPS 4.37.

## **OBSOLETED OPTIONS**

- 0.75-inch diameter security bars
  - o 0.5 inch or 1-inch diameter security bars will remain
- Mill or finish to match blank-off panels
  - o Black blank-off panels (insulated or non-insulated) will remain

Thank you for your understanding. Please contact louver custom support at 1-800-373-4866 or e-mail <a href="mailto:louvers@greenheck.com">louvers@greenheck.com</a> with questions.