Sales & Marketing **Bulletin**



TO: All Greenheck Representatives

FROM: Greg Ewan

Segment Manager, Make-Up Air

DATE: October 11, 2021

SUBJECT: Make-Up Air Lead Time Update



Greenheck remains committed to providing you and your customers competitive lead times. We are excited to announce changes to improve lead time on select make-up air configurations.

A faster lead time is now available for most configurations of make-up air model DGX and select configurations of MSX, housing size 12, 22 and 32. The lead times from the table in your My Account on Greenheck.com shows this.

Make-up Air Units		
	DG/KSF/MSF	7 weeks
	DGX/MSX (housing size 12-32) - Selected with none of the following: Coils, electric heat, hi-pro poly coating, recirculation units, service lights, SDRs.	6 weeks
	DGX/IGX/MSX (housing size 12-32)	11 weeks
	DGX/IGX/MSX (housing size 12-32) DG with Packaged DX	16 weeks
	DGX/IGX/MSX (housing size 35-42)	11 weeks
	TSU/TSF/VSU (housing size 2-50)	11 weeks
	GKD (curb only)	3 weeks

DGX or MSX units configured with the following options and accessories will **not** qualify for the new faster lead-time:

- Any heating or cooling coils
- Electric heat
- Hi-Pro Poly coatings
- Recirculation
- Service lights
- Special design requests (SDRs)

Please contact the MUA support team at 1-800-240-0870 and press 4, or email <u>TAP@greenheck.com</u> for support and information.

Thank you for your continued efforts and good selling!