

Bulletin: 54-21

TO: All Greenheck Representatives
FROM: Tim Busby, General Manager,
Axial/Inline/HVLS
Eric Steinbach, General Manager, PRV
Tom Thielen, General Manager,
CVI/Lab Exhaust
DATE: October 11, 2021
SUBJECT: Quick Build Changes for Fans and Curbs



We are pleased to announce that quick build options will be available for roof curb products in the CAPS[®] update on November 8, 2021. Thank you for your patience the last two months while we worked to get back to this position.

In addition, the premiums associated with most quick build programs for Axial/Inline/HVLS, CVI and PRV product lines will be adjusted due to the increase in the cost of expedited production, LTL freight, and securing short lead time materials the past twelve months. We continue to work closely with our partners to keep this cost impact as minimal as possible. Our goal will always be to remain competitive while providing quick build solutions to our customers.

The quick build premiums will impact product in the FV1, FV3, FV4, FV5, FV7, FV8, C15, C16, MS1 and RC1 pricing categories. The sliding scales for FV3 and FV5 standard order types will also be updated. For further details, please contact your regional sales team.