Sales & Marketing **Bulletin**



Bulletin: 54-21

TO: All Greenheck Representatives

FROM: Tim Busby, General Manager,

Axial/Inline/HVLS

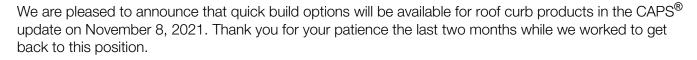
Eric Steinbach, General Manager, PRV

Tom Thielen, General Manager,

CVI/Lab Exhaust

DATE: October 11, 2021

SUBJECT: Quick Build Changes for Fans and Curbs



In addition, the premiums associated with most quick build programs for Axial/Inline/HVLS, CVI and PRV product lines will be adjusted due to the increase in the cost of expedited production, LTL freight, and securing short lead time materials the past twelve months. We continue to work closely with our partners to keep this cost impact as minimal as possible. Our goal will always be to remain competitive while providing quick build solutions to our customers.

The quick build premiums will impact product in the FV1, FV3, FV4, FV5, FV7, FV8, C15, C16, MS1 and RC1 pricing categories. The sliding scales for FV3 and FV5 standard order types will also be updated. For further details, please contact your regional sales team.