

Bulletin: 61-21

TO: Greenheck Business Partners
FROM: Tim Kilgore
President, Sales and Marketing
DATE: November 4, 2021
SUBJECT: **Continued Commodity & Freight Inflation -
Price Adjustment Effective Dec 6, 2021
UPDATED to include DOAS & TAP**



Unfortunately, material and freight increases continue to be forced upon our industry. Our teams are doing all they can to minimize the impact and assure availability of supply to fulfil your orders. Also, please know material availability is very tight and our supply chain team is working diligently to assure our supply.

Yet, we are forced to announce additional price increases effective 8pm CST, December 6, 2021.

This price increase will be implemented in a scheduled CAPS release, via an upward multiplier adjustment. We encourage you to review all existing open quotations and unreleased orders. **Please contact Greenheck for necessary repricing if releasing after the effectivity date, as well as orders entered before December 6 without an immediate release for manufacturing.**

Product Category (Business Unit)	Increase Amount (via Multiplier)
Architectural Products (Louvers)	4.9%
Dedicated Outdoor Air Systems (DOAS) & Tempered Air Products (TAP)	3.1%
Dampers	3.25%
Axial/Inline/HVLS Fans	3.75% axial & inline, 7.9% HVLS
Ceiling Fans	3.25%
Power Roof Ventilators (PRV)	3.25% PRV, Curbs 4.9%
Centrifugal, Vane Axial, Industrial (CVI)	3.25%
Parts	3.25%

We appreciate your understanding with the price adjustments and encourage you to review all existing open quotations and unreleased orders.

If you anticipate orders being released or placed after the December 6 effective date, please contact Greenheck for necessary re-pricing.

As always, thank you for your efforts and good selling!

Tim