

TO: All Greenheck Representatives
FROM: Derek Hawley
Segment Manager, Axial
DATE: March 22, 2021
SUBJECT: Axial Inline and HVLS Lead Times



We know that you and your customers value competitive lead times. It is why we are excited to announce upcoming changes to improve our lead time on high volume products to service you and your customer needs better.

First, we will stock high volume configurations of products starting this spring. These products include HVLS fans, RBUMOs and RBUs. In addition, we will refine product configuration lead times in our lead time bulletin to allow more focus on high volume products and achieve improved lead times on the products you require the most often. Finally, we will remove low sale volume models and sizes from our product offering to allow for capacity to grow sales in high volume products.

Products that will be obsoleted in the future include:

April 2021: ERD (all sizes)

August 2021: LD (all sizes), LDP (all sizes), RGU (all sizes), ESRMD (sizes 24, 30),
ESRMDF (sizes 24, 30)

For additional support and information, please contact the axial inline HVLS support team at 1-800-984-8713, or email aifans@greenheck.com.