Sales & Marketing Bulletin



Bulletin: 10-22

| TO: | All Greenheck Representatives |
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| FROM: | Andy Jackson, Product Manager, Louvers |
| DATE: | February 7, 2022 |
| SUBJECT: | Select Louver Model Obsolescence |



Greenheck is committed to ensuring you have the louver products you need to succeed in your markets. With this commitment, we will obsolete the historically low sales volume products to allow for greater manufacturing capacity of higher volume, core louver products.

We will be obsolete louver models ESS-502D, EAH-401, EDK-402, SEH-401 and SES-202 with the release of CAPS[®] 4.38 in April. These models will no longer be selectable on new CAPS jobs, however; selections made from previous CAPS versions will convert and may be ordered until the release of CAPS 4.39 in August 2022.

| Obsoleted Louver | Viable Alternative(s) |
|------------------|-------------------------|
| ESS-502D | ESD-635D(DE), EHH-601D, |
| | EHV-550D, EHV-901D |
| EAH-401 | EAD-401 |
| EDK-402 | EDJ-401 |
| SEH-401 | SED-401 |
| SES-202 | EHH-201, SED-401 |

Please contact louver customer support at 1-800-373-4866 or e-mail <u>louvers@greenheck.com</u> with questions.