

TO: Greenheck Business Partners
FROM: Tim Kilgore
President, Sales
DATE: March 8, 2022
SUBJECT: Select List Price Adjustment Effective April 4, 2022



Each April business units utilize the CAPS® release to make any list price changes to their products. This is **NOT** an across-the-board increase and reflects less than 2% of our business activity. In some cases, these list price changes include decreases as well as increases.

Therefore, on April 4, please note the following select list price changes. Please re-price or contact the factory for any outstanding quotes containing these select models.

Architectural Products (Louvers)

- All louver finishes 10% list increase
- Minimum finish charge – standard colors \$125 list increase
- Minimum finish charge – match color chip \$325 list increase

Dampers

- Heavy duty backdraft models HB and HP with multiple sections Contact factory
- Commercial Dampers
 - Fire smoke models with RRL/OCI and TOR \$19 - \$34 list reduction
 - Minimum finish charge \$500-\$550 list increase
 - R and C transitions with 10 ga sleeve Contact factory
 - Model CRD-1LP Contact factory
 - Model CRD-1WT insulation bands Contact factory
 - Model VCDRM Contact factory
 - Security bars Contact factory

Inline, Axial, HVLS Fans

- Models BCF, BDF, LB, RSF, and SAF Models 7% list increase
- Models LBP and RSFP 15% list increase
- Models SQ and BSQ with filters 18% list increase
- Models SQ and BSQ with coatings 5% list increase
- Sidewall propeller fans with wall collars, filter housings or diffusers 5-10% list increase

Ceiling Fans

- Models SP-B70 and SP-B90 20% list increase
- Models SP and CSP with high voltage, non-VG motors 50% list increase

Power Roof Ventilators (PRV)

- Ship loose curb seal 7% list reduction
- Ship loose cleanout port 7% list reduction
- Models G/GB - select sizes 300 and smaller 1.9% list increase
- Model GB - Sizes 360 and up 7% list increase
- Model GRS – select sizes 8-12% list increase
- Model CUBE - Sizes 300 and up 3.5% list increase
- Canted models GPS, GPR, GESS, GESR 15% list increase
- Damper trays 16% list increase
- Sliding scale implemented for RC1 and RC5 Jobs under \$1200 list

Vari-Green® Products

- Vari-Green Drives 20% list increase
- Vari-Green HOA Control 26.5% list increase

Centrifugal, Vane Axial and Industrial (CVI)

- Vektor®- ERS (for Vektor M series only) 5% list increase

Tempered Air Products (TAP)

- Hi-Pro Poly coatings 30% list increase
- Model DG-H05 with 3-phase motors 10% list increase

We appreciate your understanding of these list price adjustments on this small segment of our products.

If you anticipate orders being placed after the April 4 effective date, please contact Greenheck for necessary re-pricing.

As always, thank you for your efforts and good selling!

Tim