Sales & Marketing Bulletin



Bulletin: 13-22

TO:	All Greenheck Representatives
FROM:	Jody Meadows, Product Manager, Centrifugal Fans
DATE:	March 14, 2022
SUBJECT:	Models AFDW and BIDW Obsolescence



Greenheck has manufactured models AFDW and BIDW since the 1980's. However, market needs have evolved beyond the capabilities of the centrifugal double width product line. As a result, models AFDW and BIDW will no longer be selectable effective with the CAPS[®] 4.38 (April 2022) release. You may still order these models for existing selections until the release of CAPS 4.39 (August 2022).

Innovative fan array designs that offer high efficiency, redundancy, reduced maintenance, and lower sound characteristics are better options for custom air handler manufacturers and emerging retrofit markets. For alternative selections, consider the following models: APD, APM, APH, HPA and OPA.

Please submit outstanding submitted orders for model AFDW or BIDW before the August CAPS 4.39 release. Contact the CVI marketing team at 1-888-284-3306 or e-mail to <u>CVImarketing@Greenheck.com</u> with questions.