## Sales & Marketing **Bulletin**



Bulletin: 14-22

TO: All Greenheck Representatives

FROM: Craig Kuski,

Application Engineer Specialist II, Ceiling Exhaust Fans

DATE: March 14, 2022

SUBJECT: Obsolescence of Select Ceiling Exhaust Fan Models



Greenheck has had several ceiling exhaust fans manufactured for us by a partner company. These ceiling exhaust fan models have been private labeled for Greenheck for the last several years. However, this manufacturing partner recently informed us that they will no longer provide these fan models beginning April 1, 2022

- SP-80-VG
- SP-80L-VG
- SP-110-VG
- SP-C50

The lead time for these fans is long, so we are left with what currently is in stock. Beginning with CAPS® 4.38, these models will no longer be selectable in the configurable section of CAPS.

Fan models SP-AP0511W and SP-AP0511WL are perfect alternatives for the models with -VG suffix. While the SP-AP series doesn't have the -VG suffix in the model name, it does in fact have the same constant CFM EC motor technology as the models being obsoleted.

Models SP-AP0511W and SP-AP0511WL have other improvements including:

- 25% lower list price
- Three selectable high speeds (50/80/110 cfm)
- Built-in two-speeds to comply with ASHRAE 62.2
- Lower cost ceiling radiation damper (CRD-300WT)
- Plug-n-play motion, humidity or CO2 sensor options

<u>Click here</u> for more information on these products.

Please contact me at <u>craig.kuski@greenheck.com</u> or 715-841-8519 with questions regarding this change or help with converting pending jobs.