

Bulletin: 18-22

TO: All Greenheck Representatives  
FROM: Nathan Hintz  
Application Engineering Specialist II, Axial Product Segment  
DATE: April 4, 2022  
SUBJECT: Axial AER Sidewall Propeller Fan Updates

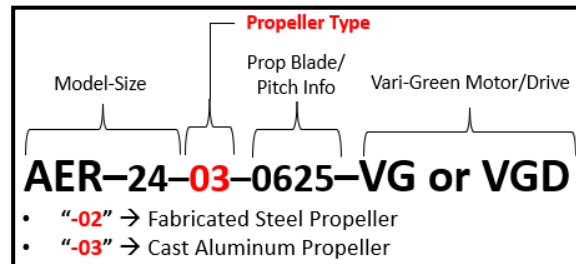


Greenheck is excited to announce changes to the AER fan beginning with the April CAPS® release (CAPS 4.38). These changes support our product simplification and lead time reduction strategic initiatives. The changes help streamline the product selection process and aid in the overall lead time standardization of our products. These are the first of many exciting changes coming this year.

- **AER Nomenclature Updates** – The AER will have a modified and simplified naming structure beginning in the April CAPS release. The new model nomenclature promotes naming consistency across product segments, and it allows for specifying a more generic product upfront. This, in turn, permits you to fine-tune the product selection on bid-day so you can specify the most cost-effective product construction. See high-level overview below.

**AER - 24**

**New Short Model Name**  
*Reference in submittal title and mark summary*



**New Long Model / Nameplate Name**  
*Reference in submittal detail and fan selection grid*

- **New Auto-Fabricated Propeller** – A new value-designed fabricated galvanized steel propeller for the AER in addition to the existing cast aluminum propeller is available with the April CAPS release. The new propeller is initially available for fan sizes 20 and 24 with additional sizes being added later this summer! Look for the **"-02"** propeller-type designation when making AER selections in CAPS. The addition of this propeller offers more competitively priced fan selections.
- **Coatings Accessory** – AER propellers no longer will be coated regardless of the propeller material/construction. This move further supports our initiatives to improve your lead times through capacity management strategies.

Please contact the Axial support team at 1-800-984-8713, or email [aifans@greenheck.com](mailto:aifans@greenheck.com) for more information and support.