Sales & Marketing Bulletin



TO:	All Greenheck Representatives
FROM:	Mike Bump Sr. Application Engineer, Inline Fans
DATE:	September 12, 2022
SUBJECT:	RSFP, LBP, BDF Obsolescence



We are committed to providing you with the products to succeed in your markets. Sometimes, this commitment means obsoleting products with low demand. Removing low-demand products supports our speed-to-market initiatives by keeping focus on the high-demand products you sell.

You will no longer be able to order:

- Models RSFP and LBP effective CAPS[®] 4.40 (December 2022). Consider replacement with the RSF or LB models.
- Model BDF effective CAPS[®] 4.41 (April 2023). Consider replacement with the BCF or SQ models.

Greenheck will continue to offer a wide variety of rooftop and inline fan options including the best value product portfolio your customers require.

Please contact your regional salesperson or email aifans@greenheck.com if you have questions.

