## Sales & Marketing Bulletin



Bulletin: 31-22

TO:	Greenheck Business Partners
FROM:	Matt Spink Sr. Vice President, Mechanical Rep Sales

DATE: June 24, 2022

## SUBJECT: TAP and KVS Price Adjustment Effective August 1, 2022

The Tempered Air Products (TAP) and Kitchen Ventilation Systems (KVS) business units continue to experience commodity and component cost escalations. In response, we are implementing the following price changes effective August 1, 2022:

- **TAP make-up air products** will have a **2.5%** price increase. This price increase includes all heating, cooling, and untempered make-up air equipment and will be implemented via adjustments to standard multipliers. There will be no price increase on ERV products.
- **KVS products** will have a **6.2%** price increase. This price increase will be implemented via adjustments to standard multipliers.

We understand that price increases are challenging to manage, and we continue to work hard to minimize the impact of the cost escalations we are experiencing.

All orders after August 1, 2022, will be subject to this increase. We encourage you to review all existing open quotations and unreleased orders. Please contact Greenheck for necessary repricing if releasing after the effective date.

We appreciate your understanding of this situation. Thank you for your efforts and continued partnership.

