Sales & Marketing **Bulletin**



TO: All Greenheck Representatives

FROM: Steve Carrico, KVS Product Manager

DATE: February 13, 2023

SUBJECT: KVS Hood Length & Controls Updates



Beginning with the April CAPS® 4.41 release, hood section length will be limited to 12 feet, meaning any hood over 12 feet will be split equally as continuous capture (continuous capture is on by default in CAPS). As KVS continues to invest in our manufacturing processes, this rule will play a vital role in increasing manufacturing throughput, ensuring a high level of quality, and maintaining a competitive price point.

We understand that there may be jobs laid out as a continuous hood over 12 feet, so from now until the August CAPS® 4.42 release, we will offer SDR K2300038, which carries a \$754 List Price that can be applied to the hood mark.

Be sure to reach out to KVS with where the exhaust collars need to go at KVS@greenheck.com.

We've continued to see improvements in our controls supply chain. Effective today, February 13th, lead times will be adjusted to:

Printed Circuit Board controls (DCV/CV)	4 Weeks
Controls with a VFD in KVS Utility Cabinet	4 Weeks

Thank you for your continued partnership in selling KVS products. If you have any questions, feel free to reach out to our support line at (833) 219-5128 or email KVS@greenheck.com