## Sales & Marketing **Bulletin**



Bulletin: 9-23

TO: All Greenheck Representatives

FROM: Derek Hawley, Segment Manager, Axial

Dave Mayer, Product Manager, PRV and Roof Curbs

DATE: February 27, 2023

SUBJECT: Saltillo Mexico Manufacturing Update



As part of an effort to optimize transit times, Greenheck will be making changes to where specific product is manufactured.

## **Axial Fans**

For the last 5 years, Saltillo has manufactured a very comprehensive Axial product offering for many of our southern US sales rep offices. Going forward in 2023 for all rep offices, manufacturing in Saltillo will be determined by order "Ship-To" state rather than "Rep Office" location.

## **Roof Curbs**

Greenheck will also be expanding the product offering from Saltillo. Roof curb models GPI and GPF will now be available to ship from Saltillo based on order "Ship-To" state.

If your job requires a union label or product to be made in America, there is a "Union Label Required" selection in CAPS® to direct the manufacturing to an appropriate facility.

Thank you for all of your efforts in continuing to support our products!

Ship-To States Impacted	Models
California	AER
Nevada	BAER
Utah	SB1/2/3/C
Arizona	S1/S2
Louisiana	RBU
New Mexico	RBUMO
Oklahoma	RDU
Texas	RB1/2/3/C/F
Colorado	R2/3/C
Missouri	FGI/R
Alabama	RPDR
Georgia	RPBR
Florida	GPI
Tennessee	GPF
Kentucky	
South Carolina	
North Carolina	
Virginia	

For additional support and information, please contact the Axial (<u>aifans@greenheck.com</u>) or PRV (<u>prvfans@greenheck.com</u>) support team email or call 1-800-984-8713.

