## Sales & Marketing Bulletin



Bulletin: 10-23

FROM: Bryan Magnuson

Product Manager, Ceiling Exhaust

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SUBJECT: Model SP/CSP Product Line Simplification



Effective with the April CAPS® 4.41 release, select configurations and sizes for Models SP, CSP, and CBF will be eliminated. Simplification of the product line will allow us to maintain our competitive position and lead times, and more efficiently produce products. Products that are being eliminated will fall into two categories:

**Category 1** – No new selections of any configuration will be allowed effective in CAPS 4.41. Existing CAPS files can continue to be ordered until the CAPS 4.42 release in August.

CSP-B110

**CSP-B150** 

CSP-B200

SP-L50

SP-L80

**CBF-205** 

**Category 2** – Effective with the release of CAPS 4.41 no new orders will be allowed.

Model	Alternate
SP-A50	SP-A70
SP-A190	SP-A200
SP-B200 (277V)	SP-B200 w/Transformer or
	SP-A390-VG
SP-A290	SP-A250
CSP-A190	CSP-A200
CSP-A290	CSP-A250 or CSP-A390
CSP-B200 (277V)	CSP-A200 w/Transformer or
	CSP-A390-VG
SP-L50-	
80HSGCRD4PK	SP-LP0511-1 w/CRD-300WT
SP-L50-80HSG4PK	SP-LP0511 (no contractor pack
	available)
SP-L50MTR4PK	SP-LP0511 (no contractor pack
	available)
SP-L80MTR4PK	SP-LP0511 (no contractor pack
	available)
SP-C50-QD	N/A

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We encourage you to review active quotes and projects and communicate these changes to your customers.

We will continue to support replacement parts and provide alternate options when appropriate. We appreciate your partnership as we improve and simplify our product line.

If you have any additional questions or concerns regarding a specific project, contact <a href="mailto:ceilingexhaustfans@greenheck.com">ceilingexhaustfans@greenheck.com</a> or call 1-800-984-8713 (option 1).