

Bulletin: 25-23

TO: Greenheck US and Latin American Rep Partners  
FROM: Tim Kilgore, President, Sales  
Matt Spink, Sr. VP, Greenheck Mechanical Channel  
DATE: July 5, 2023  
SUBJECT: Feeding the Factories



We trust you are all taking advantage of the warm summer season to spend quality time with family and friends.

We have some exciting news to share as our investment in additional manufacturing capacity and countermeasures to supply chain disruption have our lead times in excellent shape for most of our business units. For some products, including Axial Fans, Dampers, ERVs, GRDs, MUA units, and PRVs, our lead times are extremely attractive and much shorter than the competition.

We realize that rising interest rates have caused a pause with some construction projects and contractors may not be releasing orders as quickly as they were the past several quarters. Yet, the collective value that your rep firm and Greenheck provide is unrivaled. **Please work with your Greenheck sales team on sales opportunities and let's make the most of our competitive advantage to close some additional business and keep our factories well-fed!**

We appreciate your dedication to Greenheck and extend our best wishes to you and your family!

All the best,  
Matt Spink and Tim Kilgore



*Greenheck's Tulsa Campus (now with 6 factories)*