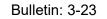
## Sales & Marketing Bulletin





TO:All Greenheck US RepresentativesFROM:Fred Book, General Manager—GRDs<br/>Greg Ewan, General Manager—ATUs

DATE: January 24, 2023

SUBJECT: Air Distribution Products Now Available

We are pleased to announce that all Greenheck Air Distribution products are now available to all Greenheck US representatives.

As of the January 23<sup>rd</sup> update of CAPS<sup>®</sup> 4.40, GRD products are now available to all Greenheck domestic rep partners. Access to Greenheck's line of ATU products is available now through our online selection and pricing program (Greenheck S&P). Users that are not already in Greenheck S&P will need to request a user account available through the following link: <u>https://atu.greenheck.com/eRep/</u>

The engineering version of CAPS<sup>®</sup> is also being updated to provide access to Greenheck GRD products and will be released the week of January 30th. For engineers interested in specifying Greenheck ATUs, Greenheck S&P rep users can create engineer accounts for their engineers for access to ATU selection and scheduling.

In the coming weeks, we will announce these updates directly to our engineering community, along with a series of targeted marketing communications.

Beginning in mid-February following the 2023 Winter ASHRAE conference in Atlanta, the GRD and ATU business units will be hosting a series of webinars to cover a high-level product overview and review software selection tips and tricks.

We look forward to serving you and your customers with our new line of air distribution products.

For additional support and information on ATUs, please contact the ATU team at ATU@greenheck.com

For additional support and information on GRDs, please contact the GRD team at <u>GRD@greenheck.com</u>