## Sales & Marketing **Bulletin**



Bulletin: 31-23

TO: All Greenheck Representatives

FROM: Jody Meadows, Product Manager, Centrifugal Fans

DATE: October 16, 2023

SUBJECT: Model OPA Obsolescence



Greenheck is committed to ensuring you have the right AHU fan replacement products to be successful in your retrofit markets. Models MOA and HPA are modular construction fan arrays providing lightweight, compact turnkey solutions to help reduce installation time making replacement AHU fan jobs simple and easy.

With improved lead times on critical components and increased demand for modular arrays in replacement fan markets, availability and flexibility are top priorities. To support the need for reduced lead times on these models, we will be obsoleting model OPA and reallocating factory space and resources that currently support the OPA to increase throughput and drive lead time reductions on other core products.

As a result, the OPA will no longer be selectable in CAPS® 4.43 and we will no longer accept orders for the OPA past the December CAPS® release.

Please submit outstanding orders for model OPA before the December CAPS® 4.43 release.

Contact the CVI Marketing team at 1-888-284-3306 or e-mail <a href="mailto:CVIMarketing@Greenheck.com">CVIMarketing@Greenheck.com</a> with questions.



Model HPA

Model MOA