

Bulletin: 36-23

TO: All Greenheck US Representatives
FROM: Mike Holscher, Product Manager—ATUs
DATE: November 2, 2023
SUBJECT: Improved ATU Lead Times



We are pleased to announce improved lead times for Air Terminal Units (ATU) due to an increase in plant capacity and productivity.

ATU	Current Lead Time	New Lead Time
ATU with no heat	3 weeks	2 weeks
ATU with hot water coil	3 weeks	3 weeks
ATU with electric heat	5 weeks	4 weeks

New lead times are effective Wednesday, November 1, 2023.

We are confident the additional plant capacity and productivity will enable you to close more jobs throughout the country with these new lead times.

Please contact the ATU team at ATU@greenheck.com with any questions.