

TO: All Greenheck Representatives
FROM: Michael Bulzomi,
Product Manager, Commercial Dampers
DATE: February 20, 2023
SUBJECT: List Price Adjustments on Duct Heaters



As you are aware, our industry continues to deal with price fluctuations on various materials and components. One product category that has recently been impacted by these changes is our electric duct heater line. As a result, we will be implementing list price adjustments to duct heaters as part of the CAPS® 4.41 release this April.

Because these list price adjustments are tied to the material cost changes that we are experiencing, they will vary based on the size and configuration of the heater. In fact, the list price of some heater configurations will actually decrease due to a reduction in their component costs. Overall, the average duct heater will experience a list price increase of approximately 2%.

Please contact the damper customer support team at 1-800-717-6540 or e-mail us at dampers@greenheck.com with questions.