

TO: All Greenheck Representatives
FROM: Steve Carrico, KVS Product Manager
DATE: November 6, 2023
SUBJECT: KVS Product Price Adjustments



Effective with the December CAPS® 4.43 release, Greenheck will implement price adjustments on kitchen hoods, fire systems, utility distribution systems (UDS), and ESP pollution control units.

There will be an upward price adjustment of +2% on pricing category KV1 and +3.5% on K14. KV1 represents our green line or standard hoods, while K14 is our nonstandard specialty hoods (yellow line). These increases will be implemented with a multiplier adjustment. Hoods over 12 feet as a single section (not split hoods on green line) will also see an upward +10% section list price adjustment to bring them closer in line with two green line hoods. This will help drive an increase in manufacturing efficiency and an overall higher-quality product.

Fire systems have continued to see material increases and, as a result, will see list price adjustments ranging from 5 to 7% on most system sizes, 8% on 1.5-gallon systems, and 16% on 3-gallon systems. Pricing category KV3 will not see a change, only component lists.

UDS products will receive an upward +5% multiplier adjustment through pricing category KV9 and Pollution Control Units (ESP Only) will receive an upward +10% list price increase. These are due to rising component costs that we have recently received.

I encourage you to review all existing and future quotations and apply these pricing adjustments now. Pricing changes are a continued challenge that we do not take lightly. Any order placed before CAPS 4.43 must be able to be produced and delivered within four weeks past the published lead time or will be subject to the increase (no move-outs or storage options will be exercised without a change order and updating to CAPS 4.43 pricing).

Thank you for your continued partnership in selling KVS products. If you have any questions, feel free to reach out to our support line at (833) 219-5125 or email KVS@greenheck.com