

TO: All Greenheck Representatives
FROM: Marty Gissel, Segment Manager,
Commercial Dampers
DATE: October 16, 2023
SUBJECT: MBD-15 Damper Pricing



As part of the most recent CAPS® release, CAPS 4.42, the damper team implemented a necessary list price increase to the MBD-15 manual balancing damper. Unfortunately, an error was made in the calculation that resulted in the increase being greater than was intended.

We will be rectifying that error in CAPS 4.43, which releases in early December. The magnitude of the list price changes in CAPS 4.43 is very size dependent, but the most common sizes will see a 10-25% price reduction versus what is currently in CAPS 4.42. Note that the new list prices will still represent an increase over the original list prices from CAPS 4.41. Again, the price increases relative to CAPS 4.41 vary by size. Until the release of CAPS 4.43, please utilize the discount request system to obtain the most competitive net pricing.

We apologize for this inconvenience. If you have any questions please reach out to the Damper team at: dampers@greenheck.com or 800-717-6540.