

TO: Greenheck Business Partners
FROM: Matt Spink
Sr. Vice President – Mechanical Channel
DATE: June 27, 2023
SUBJECT: **Select List Price Adjustments Effective August 7, 2023**



Greenheck business units and our supply team partners continue to hold the line and avoid an across-the-board price increase. However, we are facing individual and accessory price changes that will be addressed through select list price adjustments in our August 7th CAPS[®] release. These list price adjustments will impact only a minor portion of our portfolio and include decreases as well as increases as we direct the market to redesigned and more efficient products.

We appreciate your understanding of these list price adjustments on this small segment of our products.

A full listing of these list price adjustments can be found below and on page 2 of this bulletin. If you anticipate orders being placed after the August 7th effective date, please contact Greenheck for necessary repricing.

As always, thank you for your efforts and good selling!

Matt

Select List Price Adjustments

Architectural Products (Louvers)

- Models EHM-601, ESK-402, ESJ-155, AFA-801, and GCE-402: 15% list increase
- All Louver Finishes: 8% list increase

Dampers

- Select FD and DFD Curtain Fire Dampers: Varied increases, consult factory
- Select VCD Control Dampers: Varied increases, consult factory
- Select Heavy-Duty Dampers: Varied increases, consult factory
- Select Honeywell Actuators: 20-43% list increase
[depending on model]
- Select Siemens Actuators: 6-7.5% list increase
[depending on model]
- Paint Finishes: 40% list increase

Axial, Inline, HVLS Fans

- Models BCF, LB, and SSSC: 5% list increase
- Model RSF (to be replaced by RSQ in April 2024): 5% list increase
- Model SAF (replaced by KSQ in April 2023): 15% list increase
- Model BSQ (on select large sizes): 5% list increase
- Model SQ Mixed Flow with outdoor cover: 2% list increase
- HVLS extended warranty list prices: Varied increases, consult factory
- HVLS keypad controller: \$100 list price increase

Ceiling Fans

- Models CSP-A3300-VG, SP-A410, CSP-A410, and ASSURE-120™ Residential ERV: Varied list increase, consult factory
- SYNC-110™ Residential ERV: List price decrease, consult factory
- Discharge accessories: Varied list increase, consult factory
- Wall switches and controls: Varied list increase, consult factory
- Multiplier and Pricing Category alignment: Varied increases and decreases [consult factory]

Power Roof Ventilators (PRV)

- Models G-140 (and greater) and GB-300 (and greater): 2% list increase
- Model CUBE-180 to 240: 1-2% list increase
- VOC Control: 27% list decrease
- Temp/Humidity Control: 8% list decrease
- Select motor adjustments:
 - 1/4 hp AC motor: 2% fan list decrease
 - 1/3 and 1/2 hp AC motor: 7-9% fan list increase
 - Vari-Green® 1 hp and greater: 4-25% fan list increase
(900 and 1200 rpm base motors)
- Select curb pricing adjustments:
 - Model GPFHL: 5% list decrease
 - Models GPI/P/R: 18% list increase
 - 5" flange option: \$100 list increase
- RC1 and RC5 QB multipliers: 12% multiplier increase

Tempered Air Products (TAP)

- Expanding DGX Base Package offering to include more accessories and larger housing sizes, etc.: 8-20% list decrease
- Existing DGX Base Package offering: 10-15% list increase
Although most DGX selections will see a price decrease, for those that don't, please submit a discount request for any DGX selections to be ordered after August 7th and we will honor prices until the December 4, 2023 CAPS® release.

Dedicated Outdoor Air Systems (DOAS)

- Select GKD curbs: \$650 list increase, varies by model