Sales & Marketing Bulletin



TO: All Greenheck Representatives

FROM: Marco Lambert

Product Manager, FETI Tubular Inline Fans

DATE: December 4, 2023

SUBJECT: Tubular Inline Fan Product Release & Obsoletion Updates



Greenheck is committed to providing you with the products you need to succeed in your market, and we are pleased to announce the addition of our new AX 200 series tubular inline fan.

AX 200 Series Inline Fans - Spark "B" & Emergency Smoke Capability Now Available

Greenheck has released a new line of tubular fans. The AX 200 series fans are low-pressure direct drive fans for clean air applications. Both inline (ducted) and roof upblast (curb mounted with butterfly dampers) configurations are available with spark "B" (cast aluminum prop and EXP motor) or Emergency Smoke ratings.

TAUD, TDI Product Obsolescence Plan

With the addition of the AX 200 series inline fans and the additional configurations available, the models and sizes listed below will no longer be available starting with the April CAPS® 4.44 selections.

- TAUD (All Sizes)
- TDI (All Sizes)

Motor Starter Obsolescence Plan

The motor starter option for all tubular fans will be discontinued with the upcoming release of April CAPS[®] 4.44. We recommend using a Variable Frequency Drive as a feature-rich replacement.

If you have any additional questions, please do not hesitate to reach out to Tubular.Service@greenheck.com or your regional sales manager.