

# BULLETIN

JUNE 17, 2024 | BULLETIN 23-24

TO: All Greenheck Representatives  
FROM: Matt Spink, Chief Sales Officer  
SUBJECT: Sue Wirkus Retirement Announcement



After a tremendous 41 years with Greenheck Group, **Sue Wirkus**, Customer Care Manager, has announced her retirement. Her last day in the office will be Wednesday, July 10<sup>th</sup>.

Sue joined Greenheck Group in 1983 in order entry, working part-time for many years while raising her three kids. She was promoted to order processing supervisor in 1996 and then transitioned into a regional role as the sales assistant for the Southeast region in 1998. She was quickly promoted to Sales Supervisor, Southeast where she provided leadership for the next 13 years before being promoted once again to Customer Care Manager of the Greenheck mechanical channel. Sue has led the customer care team for the past 12 years, successfully leading the team through the rapid growth of this sales channel while maintaining our value of being the Easiest Company to Do Business With for our rep partners. Sue embodies each of our corporate values, and we will continue to uphold the legacy of excellent rep support she has created.



We plan to backfill Sue's position at a later date. Until then, her current responsibilities will be transitioned as follows:

- **Tori Wood**, Sales Operations Manager, will continue to lead the Greenheck Sales Support teams for both US & Canada and International/Asia.
- **Heather Olivotti**, Sales Support Supervisor, will continue in her leadership role on the Greenheck US & Canada Sales Support team.
- A second Sales Support Supervisor will join our US & Canada leadership team in the next few weeks.

Please join me in thanking Sue for her many contributions to our business and wishing her the best in her retirement.

### A message from Sue:

Thank you all for working with me for so many years and helping me to succeed in the many roles I've had within Greenheck. It has been an honor to be part of this company and work with such a talented and dedicated team and I am grateful for all the learning opportunities I've had. I will forever treasure the friendships I've made along the way during my career at Greenheck both internally and externally and with our rep community as I move on to new opportunities life has to offer in retirement. I wish you all continued success and all the best both professionally and personally. I will miss you all but I am also excited to begin this new adventure.

Sincerely,  
Sue Wirkus