

Sales Training Seminar Application

Course Description: This course consists of a 4-day comprehensive overview of engineering principles along with an introduction to each of our eight major product lines. It is intended to prepare individuals, with a moderate level of experience in the HVAC industry, for sales support roles.

Prerequisite: In order to qualify for admittance to the seminar you must have be a Graduate engineer or have a minimum of one year of field work experience with your present employer or five years of experience in the HVAC industry.

Name: _____ Date of Seminar: _____

Name on Badge: _____

Rep Firm/Business Name: _____ Office #: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone # () _____ Cell # () _____

Email Address: _____

1. _____ Number of years with your present employer.
_____ Number of years in the HVAC industry.

- | | | |
|----|----------------|--------------|
| 2. | Past Employers | No. of years |
| a. | _____ | _____ |
| b. | _____ | _____ |

3. HVAC product experience (if any, sales, service. . . please explain)
- _____
- _____

4. What are your duties/responsibilities currently?
- _____
- _____

5. What things do you hope to accomplish during this seminar?
- _____
- _____

6. Education: High School College _____ degree
(mechanical engineer, science, arts, etc.)

Signed: _____ Date: _____

Cancellation Policy: If you cancel your plans to attend this seminar for any reason within four (4) weeks of its inception, your office will be charged \$100.00. The short time frame does not allow a replacement sufficient time to find transportation at a reasonable price.